

# FINANCE

## Major Accomplishments

- Met regularly to carry out its duties to oversee the financial operations of the Church.
- Supported and advised Session and the Personnel Committee to provide funding for two Parish Associates during 2010. This unbudgeted expenditure was partially offset by a previously budgeted amount for a director of youth programs and an anonymous donation. The remainder utilized past year's surplus resulting in a slight deficit for 2010.
- Reviewed and made changes to the church's bank relationships.
- Evaluated and advised on Session's decision to extend a loan to our minister to allow her to acquire acceptable housing in the immediate area.
- Advised Session and the Property Committee on financing issues related to repairs to part of the retaining wall behind the Church.
- Supported the Stewardship Committee in a successful campaign to increase 2011 pledges and worked with all committees to develop a balanced budget for the upcoming year.

## Discussion of 2010 Financial Results: (See financial table on next page)

**Revenue:** Negative variances of \$9,904 for overall pledges and positive variances of \$16,931 for unpledged contributions coupled with \$12,829 of miscellaneous income led to an overall positive revenue increase versus budget of \$11,813.

**Expenses:** Expense results for most committees were near or below budget with the exception of Personnel and Property. Personnel expenditures were above budget by \$13,420 mainly as a result of the addition of two Parish Associates after the beginning of the year partially offset by savings in some other areas. The Property Committee was \$7,592 above budget because of the required replacement of part of the retaining wall behind the Church. Funds from a bequest to the Church and unrestricted funds from the Endowment were used to mitigate the impact of this expenditure.

**Results:** For the full year 2010, the Black Mountain Presbyterian Church realized total revenue of \$695,034 with total expenses of \$697,740 resulting in a deficit of \$2,706.

## 2011 Budget Discussion: (See financial table on next page)

**Revenue:** A highly successful Stewardship campaign resulted in pledges forecast of \$677,000 which represents an 11.9% increase over 2010. This is a \$72,000 increase in pledges. Coupled with other budgeted revenue increases, total revenue is budgeted to increase by 9.5% versus 2010 actual. Total 2011 revenue is budgeted to be \$761,000.

### Expenses:

- Mission spending was maintained at 12% of overall revenue. This results in a dollar increase of \$9,300.
- The Parish Associate positions were continued in 2011.

- The Property budget was increased by \$9,635 versus the 2010 budget. This amount is likely to prove inadequate to address needed repairs and maintenance. Other methods of addressing these needs will be analyzed in 2011.
- All personnel received increases in salary.
- Benefits were added for two employees in line with the church's personnel policy.
- Overall budgeted expenses increased by 9.1% versus 2010 actual to \$761,000 resulting in a balanced budget for 2011.

| <b>Black Mountain Presbyterian Church</b>    |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| <b>Summary of Revenues &amp; Expenses</b>    |                   |                   |                   |
| <b>Year to Date Ending December 31, 2010</b> |                   |                   |                   |
|  | <b>BUDGET</b>     | <b>YTD ACTUAL</b> | <b>BUDGET</b>     |
| REVENUE                                      | <b>2010</b>       | <b>2010</b>       | <b>2011</b>       |
| CONTRIBUTIONS                                |                   |                   |                   |
| PLEDGES                                      | \$ 605,000        | \$ 595,096        | \$ 677,000        |
| CONTRIBUTIONS-UNPLEDGED                      | 40,000            | 56,931            | 40,000            |
| NEW PLEDGES                                  | 12,500            | 8,825             | 20,000            |
| PLATE COLLECTIONS                            | 20,000            | 17,917            | 20,000            |
| SUNDAY SCHOOL OFFERING                       | 500               | 31                | 500               |
| Total CONTRIBUTIONS                          | \$ 678,000        | \$ 678,799        | \$ 757,500        |
| OTHER INCOME                                 | 5,221             | 16,235            | 3,500             |
| DIVISION REVENUE                             | -                 | -                 | -                 |
| <b>Total REVENUES</b>                        | <b>\$ 683,221</b> | <b>\$ 695,034</b> | <b>\$ 761,000</b> |
| EXPENSES                                     |                   |                   |                   |
| SERVICE MINISTRIES DIVISION                  |                   |                   |                   |
| Total DENOMINATIONAL                         | \$ 55,218         | \$ 54,681         | \$ 91,320         |
| Total LOCAL                                  | 16,602            | 16,485            | -                 |
| Total INTERNATIONAL                          | 10,200            | 10,200            | -                 |
| Total SERVICE MINISTRIES DIVISION            | \$ 82,020         | \$ 81,366         | \$ 91,320         |
| WORSHIP COMMITTEE                            | \$ 19,325         | \$ 19,992         | \$ 21,075         |
| STEWARDSHIP COMMITTEE                        | \$ 2,000          | \$ 1,054          | \$ 1,000          |
| EDUCATIONAL DIVISION MINISTERIE              | \$ 10,400         | \$ 8,748          | \$ 9,000          |
| NURTURE DIVISION MINISTRIES                  | \$ 3,535          | \$ 3,392          | \$ 4,335          |
| LEADERSHIP DEVELOPMENT                       | \$ 1,300          | \$ 1,145          | \$ 1,500          |
| ADMINISTRATIVE MINISTRIES                    |                   |                   |                   |
| Total FINANCE                                | \$ 38,655         | \$ 36,031         | \$ 37,850         |
| Total PROPERTY                               | 119,175           | 126,767           | 128,810           |
| Total PERSONNEL COMMITTEE                    | 2,350             | 1,364             | 2,700             |
| Total STAFF SALARIES & BENEFITS              | 404,461           | 417,881           | 463,410           |
| Total ADMINISTRATIVE MINISTRIES              | \$ 564,641        | \$ 582,043        | \$ 632,770        |
| <b>Total EXPENSES</b>                        | <b>\$ 683,221</b> | <b>\$ 697,739</b> | <b>\$ 761,000</b> |
| <b>NET TOTAL</b>                             | <b>\$ -</b>       | <b>\$ (2,705)</b> | <b>\$ -</b>       |